The Power of Inclusion

Annual Report 2022-23
500,000 people in India are Deafblind

95% of what we learn is through our sight and hearing. But with absence or impairment of vision as well as hearing, children with deafblindness are unable to even walk or communicate even the most basic of needs – such as hunger, thirst or pain. They live in isolation and neglect – being denied the right to medical care, education, social interactions and work that are taken for granted by most of us.

We are on a mission to change that!

Sense India is the only national organisation supporting and advocating for children and adults with deafblindness for their better care through early intervention, individualised education and livelihood opportunities.

Our work is transforming the lives of more than 80,000 persons with deafblindness from isolation and neglect to interaction, self-esteem and becoming contributing members of the society.

Our Vision

A world in which all children and adults with deafblindness and multiple disabilities can be full and active members of society.
Our Focus Areas

**Health:** Early Intervention and Mental Health

**Education:** Special Education and Inclusive Education

**Livelihood:** Vocational Training and Income Generation Activity

**Disability:** Inclusion

Impact by Numbers

- **80,000+** Children and adults reached
- **16,900** Children and adults are receiving direct services
- **63,500+** Children with deafblindness are going to regular schools under Samagra Shiksha Abhiyan programme

Nation-wide Impact

- **23** States
- **138** Districts
- **58** Partners
A message from Executive Director/Founder, Akhil Paul

It gives me immense pleasure to share with you the 26th Annual Report of Sense India. At the outset, I extend my most sincere gratitude to all our past and ongoing supporters for believing in us to provide a meaningful future to persons with deafblindness and multiple disabilities in India. The inclusion of persons with deafblindness involves providing access to education, communication, technology, and support services tailored to their unique needs. With our partners, we have been able to empower them through specialized training, assistive devices, and community engagement leading to their independence and integration into society. Our joint efforts have enabled them to contribute and thrive.

During the Covid-19 pandemic, we realised that the mental well-being of persons with deafblindness is complex due to challenges in communication, access to resources, and social isolation. Many face barriers in accessing mental health support and often experience higher levels of stress, anxiety, and depression. In this year, we put our efforts to address their mental health needs through specialized care, including tailored therapies, accessible communication methods, and support from professionals trained in mental health. Going forward, we believe that creating awareness, providing mental health services, and promoting inclusive policies are crucial steps toward supporting the mental well-being of the deafblind community in India.

I am sure you will find our Annual Report informative and I thank you for your continued support.
Snapshots of our Work...

The First Signs

New-born babies and children aged 0 to 6 years are screened by specialists at our baby screening centres in hospitals. We then assess the child and develop an early intervention plan designed around his/her specific needs and the level of sensory impairment. Early intervention is crucial.

11
Baby screening units supported by us

3964
Babies screened

299
Children were identified and enrolled in our Early Intervention programme
Growing up with Sense

Children with deafblindness aged 6 to 14 years, learn through our individualised education plan developed according to each child’s detailed assessment report. Our team of special educators and therapists for speech, mobility and physiotherapy work with children at their homes and at our centres. Through our focused and individualised care and education, children are now exploring the world around them for the first time.

696 Children were identified and enrolled in our programme

1736 Children are receiving services at their homes and centres

407 Children with deafblindness are now going to regular schools under Samagra Shiksha

Spotlight

With the help of families and local panchayat administration, our partners have been able to start 12 satellite centres helping more children with deafblindness to access services, support and advice.
They learn to Earn

Knowing a vocational skill and being able to earn a living not only gives a person with deafblindness economic independence but restores his/her confidence knowing he/she is a contributing member of the family. We plan the vocational training in consultation with the parents/family. We identify the skills based on the ability and interest of the persons with deafblindness, and also assess employment opportunities for the particular skill.

1071
Young adults are being trained in different vocational skills

21
Vocational Units across India

Spotlight

A pilot training for ‘Skilling on Adapting Vocational Trades for Persons with Deafblindness and Multiple Disabilities’ was organised for the first time in all the five regions of India.
Economic Independence

Vocational training in itself is not enough so we identify and support livelihood opportunities (income generation activities) for persons with deafblindness and multiple disabilities who have learned vocational skills and are capable of working – either by starting their own micro enterprises or as an employee. Independent enterprises are usually run with their families.

181
Young adults are now earning members of families

21
Young adults received support to start their own micro enterprise this year

“I’ve been running my petty shop since July 2023 and saving up Rs. 1500 per month. I want to take my business to such an extent that people will get inspiration from my success. I want to thank the donors and Sense India for all their support. Earlier, all I did was sit around at home, eat and sleep. I used to get bored a lot. But today, I’m happy due to the IGA support from Sense India.”

— Kavita, Uttar Pradesh
Capacity Building: Strengthening professionals, parents and organisations

Children and adults with deafblindness require highly skilled professional trainers and educators. Special educators and senior professionals sometimes find it difficult to update their skills and learn about latest interventions, ideas being followed in the field. One of our main focus is equipping parents, teachers and educators with updated skills to help children and adults with deafblindness reach their full potential. We conduct training sessions and workshops for parents so that they can start giving their children proper care from an early age.

**4512**
Professional, parents and experts trained through various National and International trainings

**415**
Professionals and parents trained through our Web Education on Deafblindness and Sign Language

**511**
Samagra Shiksha teachers trained through 16 trainings nationally

**Spotlight**

Web Education on ‘Deafblindness and Sign Language’ is the first online course in the country specifically designed by Sense India, for teachers and rehabilitation professionals. It is also beneficial to parents, caregivers and other multi-disciplinary professionals working across health and social care, helping each of them to understand the educational settings and to meet the appropriate needs of persons with deafblindness.
First-ever project on Mental Health of persons with deafblindness

Children and adults we serve are navigating one of the most difficult and challenging disability. Pandemic hit them hard as it restricted their main form of communication and learning through touch thus isolating them further. In an initial survey of young deafblind adults conducted by Sense India, 82% showed signs of depression after COVID. As advocates and service providers, it was crucial for us to act. Sense India took the first of its kind initiative with the support of Grand Challenges Canada to assess, identify and provide individualised intervention and support for children and young adults with deafblindness between 10 to 24 years on mental health issues.

976
Children and young adults with deafblindness screened, assessed and receiving intervention for mental health issues

39
Children and young adults with deafblindness were receiving counselling

850
Adults with deafblindness, special educators, parents/caregivers and CBR workers trained in identifying and addressing mental health issues
A Community of Support

Due to rarity of deafblindness, we developed a national network of special educators (Abhi-Prerna), parents (Prayaas) and adults with deafblindness (Udaan). A peer support system not only helps them share experiences, knowledge and information but also helps us reach out to more children in need. Currently, Sense India is supporting 22 local parents’ groups across India as well.

3245
Members are connected through our national networks for deafblind adults, teachers and parents

1839
Network members from 16 States participated in 10 regional and one national event

Spotlight

10 Udaan members completed four months’ internship in advocacy at our partner organisations in five states.

Nine adults with deafblindness (Udaan members) along with their interpreters and guides went on their first ever trek to Ghandruk, Chhomrong and Landruk- Annapurna range in Nepal as part of inter-nation exposure visit organised in partnership with NDFN, Nepal.
We advocate with key government bodies

We reached out to different government bodies and representatives creating awareness about deafblindness and multiple disabilities while raising issues like appropriate certification, equal disability pension, inclusion in National Census, election & UDID cards, inclusion in vocational trainings at National Career Service Centre for Differently Abled, inclusive education for children with deafblindness among others.

1998
Individuals with deafblindness are availing government benefits like disability pension, Niramaya Health Insurance, assistive devices, bus pass, railway pass, housing through PMAY among others

70+
Government officials sensitised in 20 States across India
Volunteers creating Magic

Volunteers from different corporates have made learning fun, exciting and inclusive for children with deafblindness by creating tactile learning materials, pre-braille books and mobility aids.

3,600+ Volunteers engaged
17 Corporates
400+ Learning materials created

Messengers On Cycles

400+ individuals, including children and people with multiple disabilities, enthusiastically participated in Sense India’s 9th Annual Cyclothon to celebrate the birthday of Helen Keller and her indomitable spirit. People in tricycles and bicycles came together to not only ride, but to create awareness about deafblindness.
Our Amazing Supporters

Our supporters donate funds, volunteer at events, contribute to our staff salaries and operating costs to help us do what we do. We wouldn’t exist without you.

**Individuals**
Abhishek Saxena
Aleem Adatia
Amita Bharat Bate
Ananda Ramesh
Ananga Kumar Patnaik
Ananga Patnaik Kumar
B Kundavi
B. V. S. R Murty
Balaji Ardhani
Balwant Singh Bains
Behram Bulsara
Chahatey Ram
Chanda J Jog
Chandan Kumar
D. V. Bala Ramanamma
Dhanpal Babubhai Shah
Dhararam Nayak
Gita J Parikh
Haresh Dholakia
Jaalsa Sameer Parikh
Jayal Rajesh Panchal
Jayanti Khatan
Jayanti Prasad Khatian
Jitendra Kantilal Shah
Juzer M Vasi
K Muthu
Kaushikray Bhaskerrao Desai
Kavitha Ramu
Krishnasami Temple Bharathi
Lata Krishna Murti
Milind Mukund Kasar
Miriam J E Contractor
Mohan N S
Muthu Shankar
Padma Gopalan
Pradyuman Trivedi
Prasad Parthasarothy
Preetham Solomon
Raj Kumar Kataria
Roopak Vaidya
Roopak Vaidya
S Ramakrishnan
Sameer Jagdish Parikh
Shruti lati Maheshwariprasad Singh
Shyam Anil Divan
Sivakumar Menakshisunderam
Sounak Majumdar
Srirvasan Prasanan
Subbarao Pendyala
Subrahmanyan Kollimara
Sudhir S Shanbhag
Sunil Kumar Gupta
Tushar Arvind Mavani
Umakant Kantilal Patel
Usha Anand
V Krishnasami Bharathi
Venkateshrasad Narayan Iyer
Vikas Khemani
Vinit Ketan Patel
Zafr Ebrahim

**Monthly Donors**
Abdul Rehman Desai
Ankit Gandhi
Anupam G Gupta
Avinash Dighe
Bhanu Chaudhary
Pushpita Hati
Cyrus Naval Daruwalla
Guru Prasad Mugeraya
Jai Kapoor
Kanchan Khabya
Kiran Wadagavi
Kubarakar Kalimuthu
Kumar Abhishek
Kunal Rathod
Manishbhai Gupta
Manjunatha M
Mayan Saxena
Mohan Baburao Magdum
Murthy S
Nikita Bish
Prabhu Sai Uday Kiran Kairam
Rama Naga Anjaneeya Kumar Kuncham
Ramesh Rathod
Ripunjoy Gohain
Roshan Daniel
Sachin Goled
Santosh Sethy
Seethalakshmi S
Sumit Shankar Sinha
Tapas Mohanty
Varun Dev Shanker
Vivek Khabya
Vivek Madhwal
Xerxes Rao

**Endowment Fund**
Paul Suryavanshi Endowment Fund
Sadashiv And Saraswati Prasad Endowment Fund
Ayak Khanna Fund
Sugandh Endowment Fund
Kumud & Vasant Joshiendowment Fund
The Nozer & Burjish Memorial Endowment Fund
Tulsi Projects Pvt. Ltd.

**Corporates, Trusts and Foundations**
Abil Infraeutics Pvt. Ltd.
Adobe Systems India Pvt. Ltd.
Alchemy Capital Management Pvt. Ltd.
Art Housing Finance (India) Ltd.
Ash For Education
Azim Premji Foundation
Bahar Infoscons Pvt. Ltd.
Bajaj Allianz General Insurance Co. Ltd.
Bajaj Auto Ltd.
Charities Aid Foundation (CAF) America
Charities Aid Foundation (CAF) India
Cheil India Pvt. Ltd.
Cisco India
Commonwealth Foundation (UK)
C.U. Shah Foundation
DMCC Speciality Chemicals Ltd.
EdelGive Foundation
Firstsource Solutions Limited
GAIL (India) Pvt. Ltd.
Give Foundation
Grand Challenges Canada
Intel Technology India Pvt. Ltd.
Kamal India Foundation
Kamal Udwadia Foundation
Kerakoll India Pvt. Ltd.
K Pravinchandra and Associates
Madhya Pradesh Viklang Sahayata Samiti
Mahavir Trust
Microsoft India R & D Pvt. Ltd.
Mukul Madhav Foundation
Nelumbo Foundation
Paul Hamlyn Foundation
Rotary Club of Mumbai Queen's Necklace Charitable Trust
Sense International (UK)
Shree Raj Saubhag Satsang Mandal (UK)
Standup4Talent Foundation, The Netherlands
Shell India
The Benevity Community Impact Fund
Thomas Cook
U. K. Paints India Pvt. Ltd.
United Way of Mumbai
Yatayat Corporation Of India
Crosseas Capital Services Pvt. Ltd.
Purab Textile
G D Saraf Charitable Trust
Bai Freny Darab Pader Charitable Trust
Parbhudas Kishordas Tobacco Products Pvt. Ltd.
Trupti Dalal Charitable Trust
Financials and Legal Matters

Balance Sheet

<table>
<thead>
<tr>
<th>Source of Funds</th>
<th>2023 %</th>
<th>2022 %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corpus Fund</td>
<td>18.03</td>
<td>18.03</td>
</tr>
<tr>
<td>Endowment Funds</td>
<td>31.16</td>
<td>32.14</td>
</tr>
<tr>
<td>Trust Fund</td>
<td>658.05</td>
<td>476.98</td>
</tr>
<tr>
<td>Grants received in advance</td>
<td>180.87</td>
<td>257.49</td>
</tr>
<tr>
<td>Earmarked Funds</td>
<td>100.00</td>
<td>114.67</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>988.10</td>
<td>899.31</td>
</tr>
</tbody>
</table>

Application of Funds

| Fixed Assets | 27.17 | 26.60 |
| Investment   | 60.05 | 40.66 |
| Current Assets| 852.43| 832.34|
| Grant Receivable | 48.83 | 0.00 |
| Less: Current Liabilities and Provisions | (0.38) | (0.30) |
| **Total**     | 988.10 | 899.31 |

Income and Expenditure

<table>
<thead>
<tr>
<th>Income and Expenditure</th>
<th>Year ended March 31 2023 %</th>
<th>Year ended March 31 2022 %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest</td>
<td>30.82</td>
<td>24.80</td>
</tr>
<tr>
<td>Donations</td>
<td>212.86</td>
<td>253.08</td>
</tr>
<tr>
<td>Programme Grants</td>
<td>906.87</td>
<td>640.43</td>
</tr>
<tr>
<td>Other Sources</td>
<td>1.89</td>
<td>2.81</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>1152.43</td>
<td>921.12</td>
</tr>
<tr>
<td>Expenditure</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Expenditure in respect of properties</td>
<td>9.88</td>
<td>6.19</td>
</tr>
<tr>
<td>Establishment Expenses</td>
<td>7.05</td>
<td>6.76</td>
</tr>
<tr>
<td>Audit Fees</td>
<td>4.34</td>
<td>2.63</td>
</tr>
<tr>
<td>Depreciation</td>
<td>7.10</td>
<td>7.00</td>
</tr>
<tr>
<td>Expenditure on Objects of the Trust</td>
<td>973.48</td>
<td>670.18</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td>1001.85</td>
<td>792.76</td>
</tr>
<tr>
<td>Excess of Income over Expenditure over Income</td>
<td>150.58</td>
<td>128.37</td>
</tr>
</tbody>
</table>

Receipts and Payments

<table>
<thead>
<tr>
<th>Receipts</th>
<th>Year ended March 31 2023</th>
<th>Year ended March 31 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opening Balance</td>
<td>811.91</td>
<td>583.04</td>
</tr>
<tr>
<td>Grants &amp; donations</td>
<td>1,008.40</td>
<td>858.92</td>
</tr>
<tr>
<td>Interest Income</td>
<td>29.05</td>
<td>15.77</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1849.36</td>
<td>1457.73</td>
</tr>
</tbody>
</table>

* All figures above are in ₹ Lakh.

Credibility Alliance Disclosure Norms

Credibility Alliance is an independent organisation established by the NGO sector to promote good governance and the public accountability of NGOs. Sense India is a fully accredited member. Registration No. CA/79/2011 valid till 30.08.2016. For more information refer to: www.credibilityalliance.org

Identity

Legal Information: Sense International (India) is registered as a Public Charitable Trust under Bombay Public Trusts Act, 1950 Registration No. E/11279 dated 29 March 1997, with Public Trusts Registration Office, Ahmedabad, Gujarat. For general use we use the name ‘Sense India’. Sense International (India) is registered u/s 12AA and u/s 80G of the Income Tax Act,1961.

Contact details: Visitors are welcome to the address given on the back page of this report and on our website www.senseindia.org.in

Bankers: Bank of India, Panchvati branch; ICICI Bank, Drive-In branch; HDFC Bank, Vejalpur, Panchvati and Vastrapur branch; Axis Bank, Ashram Road Branch; State Bank of India, New Delhi Main branch and IIM Ahmedabad Branch; Yes Bank, Shastri Nagar Branch


Governance

Details of Board Members: (as on March 31, 2023)

<table>
<thead>
<tr>
<th>Name</th>
<th>Age</th>
<th>Sex</th>
<th>Position on Board</th>
<th>Area of Competency</th>
<th>Meetings Attended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Amit Dholakia</td>
<td>55</td>
<td>M</td>
<td>Chairperson</td>
<td>Management</td>
<td>2/2</td>
</tr>
<tr>
<td>Ms. Divya Bhalla</td>
<td>42</td>
<td>F</td>
<td>Member</td>
<td>Communication</td>
<td>0/2</td>
</tr>
<tr>
<td>Mr. Rajiv Raturi</td>
<td>63</td>
<td>M</td>
<td>Member</td>
<td>Human Rights</td>
<td>2/2</td>
</tr>
<tr>
<td>Ms. Nandini Rawal</td>
<td>64</td>
<td>F</td>
<td>Member</td>
<td>Management</td>
<td>2/2</td>
</tr>
</tbody>
</table>
"We need to make every single thing accessible to every single person with a disability. Just because a man lacks the use of his eyes doesn’t mean he lacks vision."

— Stevie Wonder

All donations enjoy 50% exemption from Income Tax u/s 80G of the Income Tax Act, 1961

- To receive this report in another format such as Braille, Large Print, CD or Audiotape
- To find out more about deafblindness and our work,
- To be a volunteer or support us in any way,

Please contact us: Sense International India, 2nd Floor Andhjan Mandal Campus, Vastrapur, Ahmedabad 380 015
Phone: +91 79 26301282 Email: info@senseintindia.org Website: www.senseindia.org.in
Deafblind Helpline: 1800 233 7913

Note:
- We at Sense India print our annual report in black and white. This helps us to partially understand and present our work from the perspective of persons with deafblindness.
- Sense India is going green, and to support this initiative, we have sent an e-version of the annual report to most of our donors.
None of the board members are related to each other. A Board Rotation Policy exists and is practiced.

The Board met two times in the Financial Year 2022-23 on 24 August 2022 and 25 January 2023. Minutes of Board meetings were documented and circulated.

### Accountability and Transparency

No remuneration, sitting fees or any other form of compensation has been paid since the inception of the organisation, to any board member. Traveling and other expenses to attend board meetings have been: Rs 0/-.

#### Staff Remuneration - per month:

CEO’s Remuneration: Rs 2,04,706/-
Remuneration of next three highest paid staff members: Rs 1,59,248/-, Rs 1,59,248/- and Rs 1,39,213/-.
Remuneration of the lowest paid staff member Rs 10,000/- (as on 31st March 2023)

<table>
<thead>
<tr>
<th>Slab of monthly gross salary (in Rs.) plus benefits paid to staff</th>
<th>Male</th>
<th>Female</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;5,000</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>5,000 - 10,000</td>
<td>0</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>10,000 - 25,000</td>
<td>2</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>25,000 - 50,000</td>
<td>4</td>
<td>16</td>
<td>20</td>
</tr>
<tr>
<td>50,000 - 100,000</td>
<td>4</td>
<td>3</td>
<td>7</td>
</tr>
<tr>
<td>100,000 &gt;</td>
<td>5</td>
<td>0</td>
<td>5</td>
</tr>
<tr>
<td>TOTAL</td>
<td>15</td>
<td>23</td>
<td>38</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Gender</th>
<th>Paid (Full Time)</th>
<th>Paid (Part Time)</th>
<th>Paid (Consultants)</th>
<th>Unpaid (Volunteers)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td>15</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Female</td>
<td>22</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

### Travel Costs

National travel for staff to visit programmes and projects throughout India: Rs Rs. 23,62,343/-
International Travel for staff sponsored through Sense International and other sources: Rs. 10,66,529/-

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name of Employee</th>
<th>Country Name</th>
<th>Purpose of Travel</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Akhil Paul</td>
<td>Nepal &amp; London</td>
<td>Review &amp; Director’s meeting</td>
<td>1,55,208.00</td>
</tr>
<tr>
<td>2</td>
<td>Dhara Mali</td>
<td>Nepal</td>
<td>Monitoring &amp; Evaluation</td>
<td>25,972.00</td>
</tr>
<tr>
<td>3</td>
<td>Sachin Rizal</td>
<td>Nepal, Bangladesh &amp; London</td>
<td>Training &amp; Capacity Building, Transnational Exchange visit, Training on DB &amp; Review &amp; Director’s meeting</td>
<td>2,66,264.00</td>
</tr>
<tr>
<td>4</td>
<td>Srinivasan P</td>
<td>Nepal &amp; Bangladesh</td>
<td>Training &amp; Capacity Building, Training on DB &amp; Curriculum Adaptation Training</td>
<td>80,950.00</td>
</tr>
<tr>
<td>5</td>
<td>Uttam Kumar</td>
<td>Nepal, Bangladesh, London &amp; Brussels</td>
<td>Monitoring &amp; Evaluation, Training &amp; Capacity Building &amp; Director’s Meeting</td>
<td>4,07,036.00</td>
</tr>
<tr>
<td>6</td>
<td>Rashmikant Mishra</td>
<td>Nepal</td>
<td>Training &amp; Capacity Building</td>
<td>22,369.00</td>
</tr>
<tr>
<td>7</td>
<td>Biju Mathew</td>
<td>Bangladesh</td>
<td>Training &amp; Capacity Building</td>
<td>38,349.00</td>
</tr>
<tr>
<td>8</td>
<td>Amit Makhare</td>
<td>Nepal</td>
<td>Transnational Exchange Visit</td>
<td>23,983.00</td>
</tr>
<tr>
<td>9</td>
<td>Shruti Sate Singh</td>
<td>Nepal</td>
<td>Transnational Exchange Visit</td>
<td>23,199.00</td>
</tr>
<tr>
<td>10</td>
<td>Omita Ningombam</td>
<td>Nepal</td>
<td>Transnational Exchange Visit</td>
<td>23,199.00</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>10,66,529.00</strong></td>
</tr>
</tbody>
</table>